



# CAPABILITY STATEMENT



*Efficient and reliable electrical services right across the Eastern Suburbs*



**“ When it comes to professional electricians that you can rely on any time of the day or night right across Melbourne’s Eastern Suburbs, Dolphin Electrics is your number one option.**

**Whether it’s a simple wiring issue or a complex office fitout, we provide safe and reliable solutions to cater for all your electrical needs.”**

Martin Zull (Director)

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# Mission Statement

Our mission at Dolphin Electrics is to be the electrical / data cabling partner of choice for Melbourne businesses and households. We strive to deliver exceptional customer service and workmanship on every job, no matter how big or small.

We value transparency, honesty, and integrity in all our dealings and believe in building long-lasting relationships with our clients based on trust and mutual respect. Our goal is to become the go-to electrical /data service provider in Melbourne, known for providing adaptive, solution oriented works - delivered with exceptional quality.

**"Martin Communicates well, arrives on time and provides customer service which is above and beyond."**



Rineke L.





# About Our Company

Dolphin Electrics is owned and directed by Martin Zull, a fully licensed and highly qualified electrician with extensive industry experience. Martin started out as an apprentice industrial electrician at Nissan, before joining the family engineering businesses and then leveraging his industry and business skills to form Dolphin Electrics.

Since starting Dolphin Electrics, Martin has been dedicated to providing Melbourne households and businesses with exceptional electrical services. This base philosophy has seen the business grow and develop a very strong repeat client base.

With mobile units on the road and an equally passionate team, Dolphin Electrics now provides comprehensive electrical solutions for the commercial, industrial and residential sectors throughout Melbourne's greater metropolitan area.

Four good reasons to choose Dolphin Electrics for your electrical needs.

-  **Extensive Experience**  
25+ years experience.....and counting.  
Experience does count - not just in years, but with the type of work. With extensive experience spanning the wiring of domestic sites, switchboards and general fault finding, all the way through to office fit-outs, data cabling and boardroom installations. Dolphin Electrics has the equipment and expertise to deliver a superior outcome for your needs.
-  **Efficiency and Reliability**  
"Time is money" is the age old line - with your time just as valuable as ours. At Dolphin, we pride ourselves on being on time - so we are on site when we say we will. Equally, we stand by our quotes.
-  **Emergency 24/7 callouts**  
We understand that electrical faults are inconvenient at the best of times, but many happen after hours as well. With this in mind, we offer a reliable and affordable emergency call out service with safety always the key focus.
-  **Equipped for the Job**  
As a mobile operator, we know how critical it is to be appropriately stocked with all of the normal cable and component needs so that we can be on site getting the work done, rather than making frequent trips to the wholesaler. Our mobile units carry a comprehensive range of common stock items, along with quality tools and equipment.

# Meet Martin

The Driving Force behind the business

Martin Zull is the driving force behind Dolphin Electrics. Like most business owners, Martin lives and breathes the business and has driven its success over the past **25** years by ensuring exceptional quality in the electrical work delivered by Dolphin and its team.

This approach has seen the business grow a loyal client base, built on mutual respect, **always keeping the customer's solution in mind.**

When Martin is not upgrading switchboards, running data cables or fitting off a power point, you will find him enjoying a bit of down time with his family. Downtime is not however in front of the TV with his feet up, but instead you will find Martin out walking or trekking to get some fresh air to enjoy the surroundings near his home nestled at the base of Mt Dandenong. Should the weather not be kind enough for a walk, then you will find Martin doing some circuit training instead to keep the body active and maintain fitness.

With more than 25 years as an electrician, Martin truly enjoys his industry and is continually engaged by the pace of change and new services/options available in his market.

Martin's recent studies have been around solar generation, with this likely to progress to battery installations and perhaps even electric vehicle chargers in due course. Whilst these are unlikely to ever be the sole focus of the business, they are complementary to the existing cabling and diagnostic skill sets and will continue to allow for the high quality servicing of our clients.

Outside of the local trekking, Martin has travelled from Whistler (Canada) to **Hong Kong** - with a few ocean cruises in between, but he is keen to continue to explore the world as time permits.







***"Martin is a very  
honest professional  
who is true to his  
quotes and prices"***



Ben. G

# Capabilities

Please find below a list of our main capabilities, if you have any further queries about any key aspect please do not hesitate to reach out for further information.

**Email:** [info@dolphinelectrics.com.au](mailto:info@dolphinelectrics.com.au) | **Phone:** 0413 144 296

- **General wiring and fault finding.**
- **Emergency 24/7 service.**
- **Switchboard Replacements.**
- **Data cabling and conference systems.**
- **Renovations wiring.**
- **Underground cables.**
- **Rewiring.**
- **Mains Upgrades.**
- **Solar systems.**
- **3 Phase wiring and cabling.**
- **Rental Property Inspections and reporting.**

*All backed by \$20 million  
in public liability cover,  
so you can sleep easy knowing  
we've got you covered*





## **Peace of mind knowing our staff have...**

- **Registered Electrical Contractor (REC 16118)**
- **Electrician License Class A26644**
- **Worksafe Construction Induction White Card**
- **Working at heights license**
- **Working with children's check**
- **ACRS Master Cabler Registration Number A030943**
- **35 Years industry experience**

# Core Areas

Dolphin Electrics offers a fully integrated electrical contracting service - from design and quote, through to delivery and commissioning. With a focus on safety and being respectful of all electrical service standards, we're able to fulfil any project - big or small.

## **24/7 Emergency Service**

For when you have an emergency and need an electrician - night or day, we have you covered. We will walk through the situation with you over the phone, to determine what's needed and then deploy a licenced and experienced technician where an instant response is warranted. Unexplained outages or emergency issues can be extremely stressful, so our focus is on working out the issue so we can restore services quickly and safely. If we find deeper issues, then we sort out a temporary solution and provide you options for the longer term fix.

## **Data Cabling & Conference System**

Data, internet and video all have their place in a modern world, with many different and varied solutions available. We will provide you guidance around the most cost effective and reliable options for your environment, noting that existing office/home structures will influence what you need and how it is installed. Cabling work is normally completed concurrently within normal work hours, but commissioning will be aligned with you to ensure minimal disruption. We coordinate directly with IT providers to ensure a seamless service.

## **Switchboards and Mains Upgrades**

If your business is occupying an older office space or commercial building, there's a good chance the property's mains electricity supply cable is outdated and struggling to facilitate the power demands of today. The same goes for switchboards, and this will often be the cause for unexplained electrical issues or outages. Not only do outdated switchboards and mains supply cables pose a potential fire hazard, but they can severely impact the productivity of your business. Dolphin Electrics offers free assessments and no-obligation quotes for switchboard and/or mains upgrades, replacements and installations - with all works carefully project managed with the supply authorities to minimise any downtime.

## **Lighting**

Many businesses are switching to energy efficient lighting, as it's better for the environment and your wallet! Regardless of the size of your commercial space, we can completely upgrade your lighting to a more energy efficient option - which in most cases, will also provide better lighting as well. Leveraging our wholesale suppliers, we are able to manage the acquisition of lights for your business or home to provide seamless supply and change over.



### **Rewiring and Extensions**

Whether your wiring is old and deteriorated, or perhaps you have recently expanded and require more power outlets, cabling and lighting to accommodate growing staff...or just a growing family, we can assist. When you are dealing with existing wiring, we have to work with what is there - which can sometimes be a challenge. With our many years of experience, we will work out the most effective wiring solution to meld the "old with the new" to not only deliver the expansion you were looking for - but also so it is safe and in line with the current electrical code. In some sites, the extension or growth may require upgrades to the switchboard or level of supply, both of which we can assist you with.

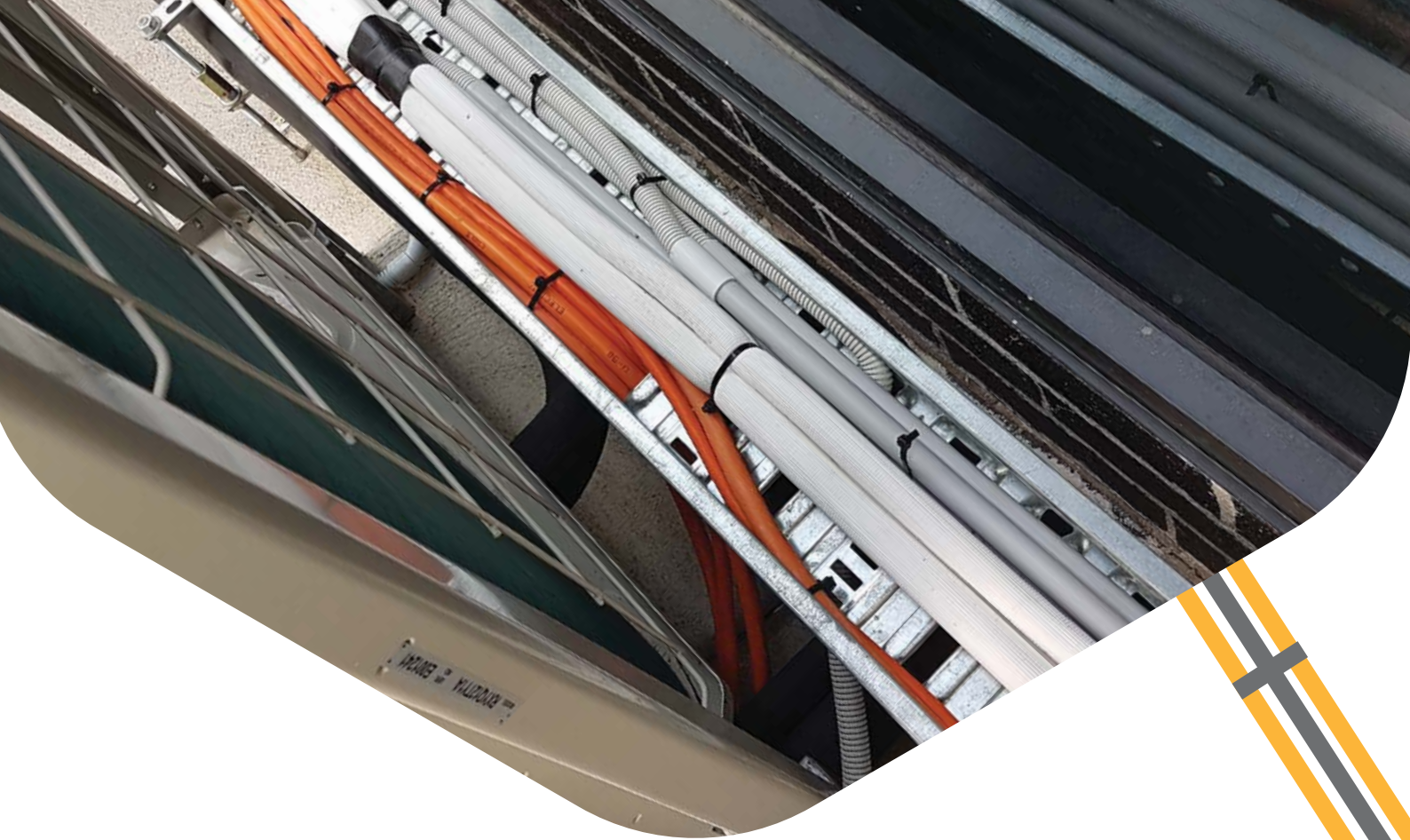
### **Solar Systems**

From planning/design to install, solar panels to inverters - we offer a complete solar solution to drive down your energy cost and drive up your environmental efficiency. Solar systems are becoming an important part of commercial and domestic sites to keep energy costs at bay, and to also remain competitive in the market. We use high quality components in all of our installs, with a focus on team safety during the install to ensure that it is completed right the first time with no incidents and no roof leaks.

### **Appliances**

Dolphin Electrics are fully licensed and qualified to carry out the testing and tagging of electrical equipment in both commercial and industrial settings. If your business has appliances that need inspecting for legal and/or insurance purposes, get in touch today for a free consultation and no-obligation quote.





## Renovations

When renovating or extending your house, it's crucial that you update your electrical system properly in order to keep everything safe and operational (now and in the long-term).

Dolphin Electrics works closely with home renovators to deliver high quality craftsmanship that perfectly accommodates the new layout of the house. From additional power outlets and extended wiring to more complex electrical system upgrades, we can completely take care of the electrical side of things, so that you can focus on the other aspects of your renovations.

## Underground Power

When installed correctly, underground power is safer, less intrusive, and less prone to power outages. Dolphin Electrics is highly experienced in various underground power installations, including:

- mains supply from the street to the property
- wiring from the house to the garage or shed
- garden lighting
- spas and pools

Whether your motivations are aesthetic or functional (underground power is popular in heavily treed areas, as it reduces the risk of power disruptions from falling trees and branches), Dolphin Electrics can efficiently install permanent underground power systems.



## **Maintenance & Repairs**

Electrical preventative maintenance and testing is an important function in order to maintain the reliability and integrity of your electrical systems, as well as for the protection of equipment and personnel.

***exceptional  
customer service  
and workmanship  
on every job***



# Range of projects



Monitor installations with client scheduling interface  
**Alkira (Not for Profit)**



Residential switchboard upgrade and light upgrade  
**Braeden H.**



Mains and switchboard upgrade  
**Helen S.**



Light and power outlet upgrades  
**Ben B.**



Data cabinet and Cat6 data cabling throughout the building installed WEBEX Board.  
**ArchiTech Network & Communications Solutions**



Installed underground supply and wired external structure  
**Ellingworth**

## More jobs

**Tahlia W.** - Residential house rewire

**Insurance Call Out** - Electrical Make-Safe after tree fell on house

**Tudor Village** - Retirement Village - Repaired outside light to common property

**sheLORDS Property management** - Light fittings

**STG Global** - Installed data cabling and monitors in office and factory

**Buddhist Temple** - Switchboard upgrade and general wiring

**Briner Signs** - Wiring illuminated signs

**Innov8ative** - Data cabling and generator change over switch





*After hours emergency callout*  
**Shane L.**



*Data cabling and power outlets*  
**Eyecare Plus Mitcham**



*Mounting monitors*  
**Techease**



*Data cabling*  
**Kingfisher Recruitment**



*Data cabling and electrical wiring*  
**Manuel S.**



## More jobs

**Animals Australia** - Install Residual Current Devices (safety switches)

**My Workplace Health** - Installed new data cabinet and security cabling

**Christopher C.** - Repairs to switchboard from water damage from underground conduit

# Client Feedback



**Ben Godfrey**  
Frontline Locksmiths

“

Can recommend Martin as a local business owner. Martin is very honest professional true to his quotes and prices. Reasonable rates, turns up when he says he will and will go that extra mile.



**Emily Maguire**  
Client

“

Martin recently rewired our entire home and updated our lighting and powerpoints. What a great local business. Martin is prompt and reliable and his communication is excellent.



**Rineke Leigh-Visscher**  
Its Personal Transformations

“

Martin has completed work for me both in my business and my home and his service has always been outstanding. He communicated well, arrives on time and provides customer service which is above and beyond.





Christian Wilson  
Melbourne Restaurant Marketing

“

Next time something goes wrong with your electrics, make sure to give Dolphin Electrics a call! I have no hesitation in recommending Dolphin Electrics!



Simon Bowden  
The Marketing Coach

“

Martin has completed a few projects for me both at the office and on the home front. His attention to detail, great advice and helpful nature assured me an outstanding result.





## Contact Us :



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